



The World's largest...



Microsoft Dynamics AX

...Delivery Team





AxPact meets the demands of international organisations...



Who are AxPact?

AxPact was formed in 2001 to develop a global network of the very best Microsoft Dynamics AX expertise to work together in delivering high quality multi-site, multi-national Microsoft Dynamics AX projects.

Today, AxPact accounts for more than 1000 Microsoft Dynamics AX implementations, over 10% of ALL AX projects worldwide.

Our members are all highly proven and meet the strict AxPact criteria which means that you are in safe hands if you choose AxPact. We ensure your Microsoft Dynamics AX project is delivered to a very high standard, with maximum benefits and minimum risks.

Our track record speaks for itself...

AxPact Statistics

AX Customers...	1000+
Countries...	75+
Offices...	120+
AX Consultants...	1200+
Turnover M ...	300+

AxPact meets the demands of international organisations:

- **A single point of project management for a global rollout.**
- **An assurance of consistent service standards across all locations.**
- **An assurance that the application will be implemented using a consistent methodology.**
- **An assurance that the application will be configured consistently in all locations.**
- **An assurance that ongoing maintenance and support will be delivered consistently across all locations.**

ax-pact.com



The delivery team you can depend upon...



Key reasons to talk to AxPact...

Microsoft Dynamics AX is now the system of choice for many international organisations that have operations in multiple locations and countries. However, whilst the choice of an ERP solution is very important – delivery expertise, industry knowledge and local knowledge are just as critical.

Here are the key reasons to talk to AxPact about the delivery and support of your AX project...

The Best of the Best

AxPact sets a high standard for members to ensure every international project we get involved with is a complete success and exceeds our customers' expectations. All of our members have passed our strict membership criteria which evaluates product knowledge, delivery capability, client satisfaction and financial stability. The AxPact Management Committee check these credentials before recommending their application.

Global Reach, Local Knowledge

Choosing AxPact to deliver an international AX project means you get the best of both worlds. Our model means that all of our members work to our international implementation methodology and must adhere to the AxPact standards. However it also means that we have the very best local knowledge, geographically close to your operational sites, providing true local legal and fiscal expertise.

Totally AX Focused

AxPact is 100% focused on Microsoft Dynamics AX. In our opinion this single product focus is a key benefit to dealing with AxPact because we do not dilute our skills, efforts and resources. Our members are also certified in the surrounding Microsoft technologies which enhance Dynamics AX.

Quality Control

It is not easy to become an AxPact member and once on board, the quality control does not stop there. All our members are obliged to operate in conjunction with the AxPact Membership Agreement. If a member does not continue to provide the levels of service and partnership to both end users and fellow members, then they can be removed from the organisation. We are pleased to say that all of our members are ethical and professional in the way they run their respective businesses. This high level of quality and commitment means that (to date) we have never had to remove a member.

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axpact
global AX solutions



A key benefit is our combined strength...



Key reasons to talk to AxPact continued...

Expert Product Knowledge

AxPact is much more than a global sales effort. A major benefit to our members and their clients is the collaborative learning and sharing. Our members each send a senior technical representative to our bi-annual meeting with Microsoft's Dynamics AX product development teams in Redmond, USA and Vedbaek in Denmark. These meetings prove highly productive for all concerned and ensure that AxPact Partners are instrumental in the shaping of AX today and in the future. This deep understanding of the product and where it is going ensures we are able to guide our customers in the right direction.

Training and Certification - AxPact University

Launched in 2007 the AxPact University provides our members and their customers with fully certified Microsoft training courses in response to the growing demand for high quality, accredited Microsoft Dynamics AX expertise.

AxPact University provides AxPact members and their customers with a vehicle to get both existing and new employees AX Certified faster, easier and more cost effectively than any other comparative service. Also because courses are exclusively for AxPact delegates, it allows for a friendly and transparent learning environment.

Sharing Solutions

AxPact members share ideas and solutions openly in a trusted environment. This means that customers can often find a solution that already exists within the AxPact portfolio and means that they do not have to re-invent the wheel, saving time and money. Our members work to the highest standards and many of the solutions available already meet Certified for Dynamics criteria or have an ISV status.

Strong Relationship with Microsoft

Since its formation AxPact has proved itself to Microsoft as a high quality organisation which provides international AX customers with the optimum AX solution – first on time and on budget. As a result of this AxPact has a three tier global relationship with Microsoft. We work with Microsoft to continuously improve:

- **Multi site, multinational delivery capability**
- **International Project Management (IPM) methodology**
- **Advanced product knowledge and solutions**
- **Improved product support across geographies and time zones**
- **Advanced product knowledge and solutions**
- **Superior customer satisfaction**



Exceeding your expectations...



I am excited about what AxPact have rapidly achieved and their potential future within the Microsoft Dynamics AX environment.

AxPact records includes presence in over 20 countries, projects in over 60 countries, 100 Microsoft Dynamics AX implementations per year, 18 languages and strong success statistics for delivered projects. This is due to the careful selection and management of the members. AxPact's sales statistics and track record of successful delivery to date, affirm their position as a trustworthy company to work with on international projects.

Wim Jansen
Partner Lead MBS International



Contact Us In Total Confidence

If you have a potential AX project or are an existing AX user and you would like to learn more about how AxPact could help your organisation then please contact:

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